



Building a Sustainable Business at US\$1,300/oz
2014 BMO Global Metals & Mining Conference

NICK HOLLAND
23 to 25 February 2014



GOLD FIELDS

Forward looking statements



Certain statements in this document constitute “forward looking statements” within the meaning of Section 27A of the US Securities Act of 1933 and Section 21E of the US Securities Exchange Act of 1934.

In particular, the forward looking statements in this document include among others those relating to the Damang Exploration Target Statement; the Far Southeast Exploration Target Statement; commodity prices; demand for gold and other metals and minerals; interest rate expectations; exploration and production costs; levels of expected production; Gold Fields’ growth pipeline; levels and expected benefits of current and planned capital expenditures; future reserve, resource and other mineralisation levels; and the extent of cost efficiencies and savings to be achieved. Such forward looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the company to be materially different from the future results, performance or achievements expressed or implied by such forward looking statements. Such risks, uncertainties and other important factors include among others: economic, business and political conditions in South Africa, Ghana, Australia, Peru and elsewhere; the ability to achieve anticipated efficiencies and other cost savings in connection with past and future acquisitions, exploration and development activities; decreases in the market price of gold and/or copper; hazards associated with underground and surface gold mining; labour disruptions; availability terms and deployment of capital or credit; changes in government regulations, particularly taxation and environmental regulations; and new legislation affecting mining and mineral rights; changes in exchange rates; currency devaluations; the availability and cost of raw and finished materials; the cost of energy and water; inflation and other macro-economic factors, industrial action, temporary stoppages of mines for safety and unplanned maintenance reasons; and the impact of the AIDS and other occupational health risks experienced by Gold Fields’ employees.

These forward looking statements speak only as of the date of this document. Gold Fields undertakes no obligation to update publicly or release any revisions to these forward looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.

The Transformation Of Gold Fields

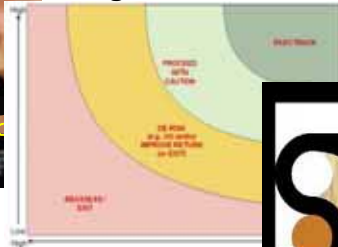


The Journey Started With The Speech To The Melbourne Mining Club

What Investors Want
Aug 2012



Portfolio Review
Aug - Dec 2012



Sibanye Gold
Dec - Jan 2012



New Cash Strategy
2013 Business Plan

The Way Forward for Gold Fields
It's not about ounces it's about cash

- Review portfolio to optimise cash generation
- Understand and manage all-in costs - Not Cash Expenditure (NCE)
- Prioritise low risk, high return brownfields growth opportunities
- Pursue greenfields projects only if they offer truly attractive returns

A New Paradigm
15 April 2013



A Fundamental Shift In Strategy

- 1) It's not about ounces, it's about growing margins and cash flow
- 2) Opportunistic acquisitions of in-production ounces to grow cash flow

It's All About Cash!

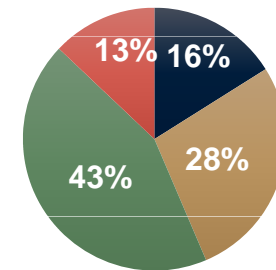
The Transformation Of Gold Fields



International Diversification

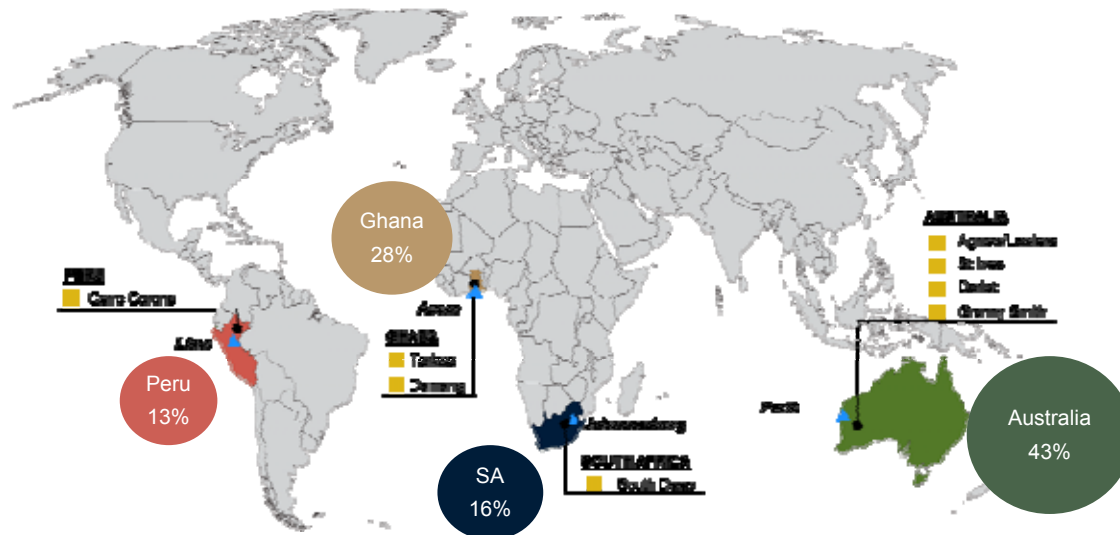
- In 2013 Gold Fields transformed its production base
 - Unbundling of Sibanye Gold in South Africa
 - Acquisition of Yilgarn South assets in Australia
 - Marginal production stopped in Australia & Ghana
- 100% mechanised mid-tier producer

2014 Production Guidance*

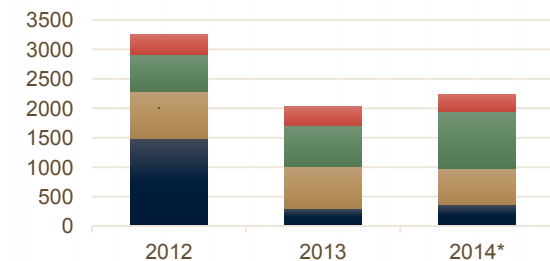


■ South Africa ■ Ghana
 ■ Australia ■ Peru

* Attributable production



Attributable Production



■ South Africa ■ Ghana
 ■ Australia ■ Peru

* 2014 Guidance

An International Gold Producer Operating In Good Countries

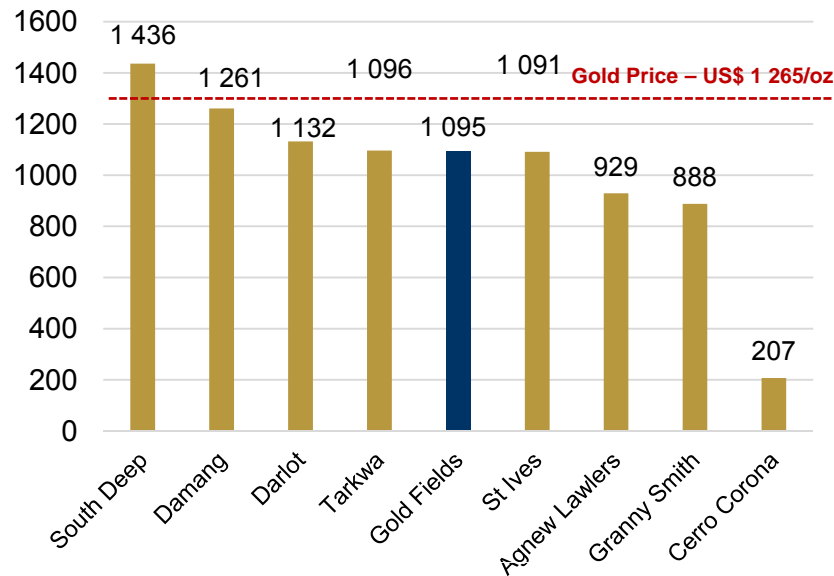
The Transformation Of Gold Fields



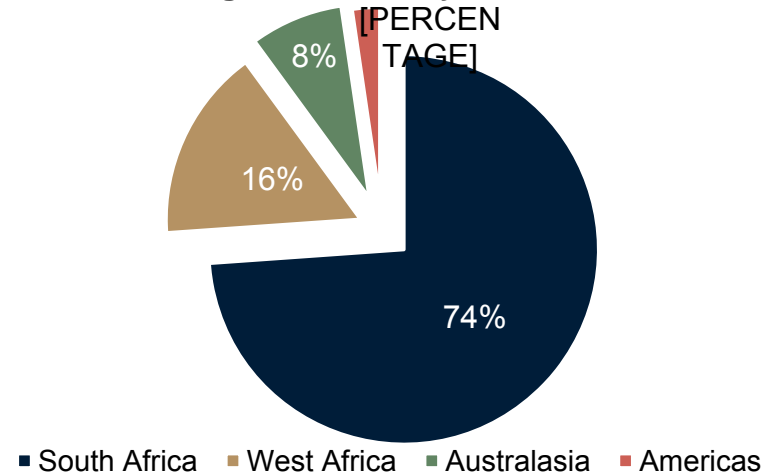
Eight Quality Operations in Four Stable Countries

- 7 out of 8 mines with AIC lower than gold price (US\$1,265/oz)
- 8th Mine (South Deep Project) approaching cash break-even – (Q4 2013: US\$1,436/oz v Q1 2013: US\$2,223/oz)
- Group production circa 2.2 Moz p.a. at AIC of US\$1,095/oz
- Gold Only Reserves
 - Managed 53 Moz (2012: 59 Moz)
 - Attributable 49 Moz (2012: 55 Moz)
- Gold Only Resources
 - Managed 137 Moz (2012: 149 Moz)
 - Attributable 113 Moz (2012: 126 Moz)
- Gold price - US\$1,300/oz

Q4 2013 All-in Costs* (US\$/oz)



Managed Gold Only Reserves

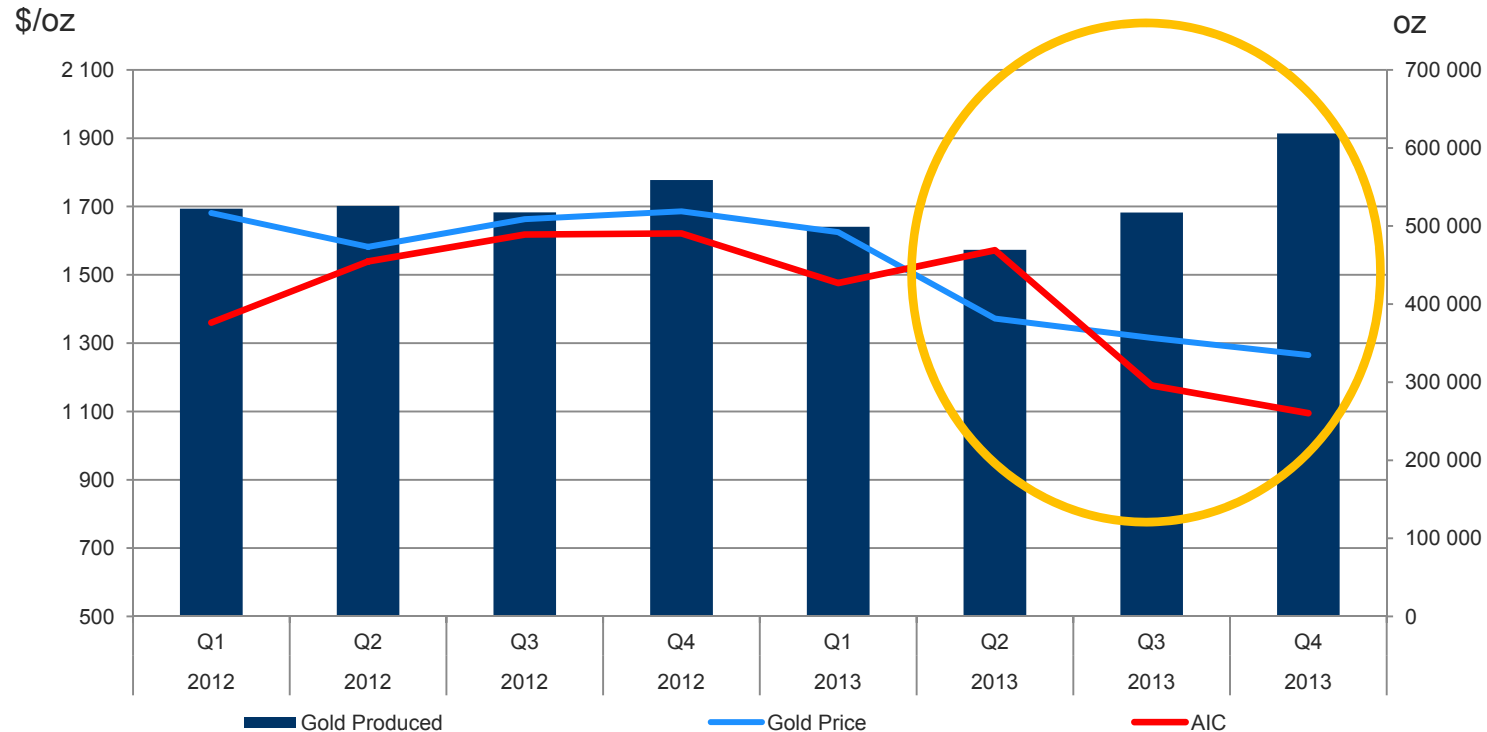


A Quality, Well Diversified International Portfolio

The Transformation Of Gold Fields



A Structural Shift In The Production And Cost Base



- Q4 2013 Group AIC - US\$1,095/oz, 26% better than Q1 2013 (US\$1,476/oz)
- Q4 2013 Net cash generated pre-financing and acquisition US\$38 million (Q3 2014 – US\$3 million)
- 2013 Dividend of ZAR0.22 per share
 - “If We make the earnings, we will pay the dividend”
 - Dividend Policy: 25% to 35% of normalised earnings

Production Up Costs Down!

The Transformation Of Gold Fields



US\$450 Million Removed From Cost, Capital, Exploration and Projects in 2013

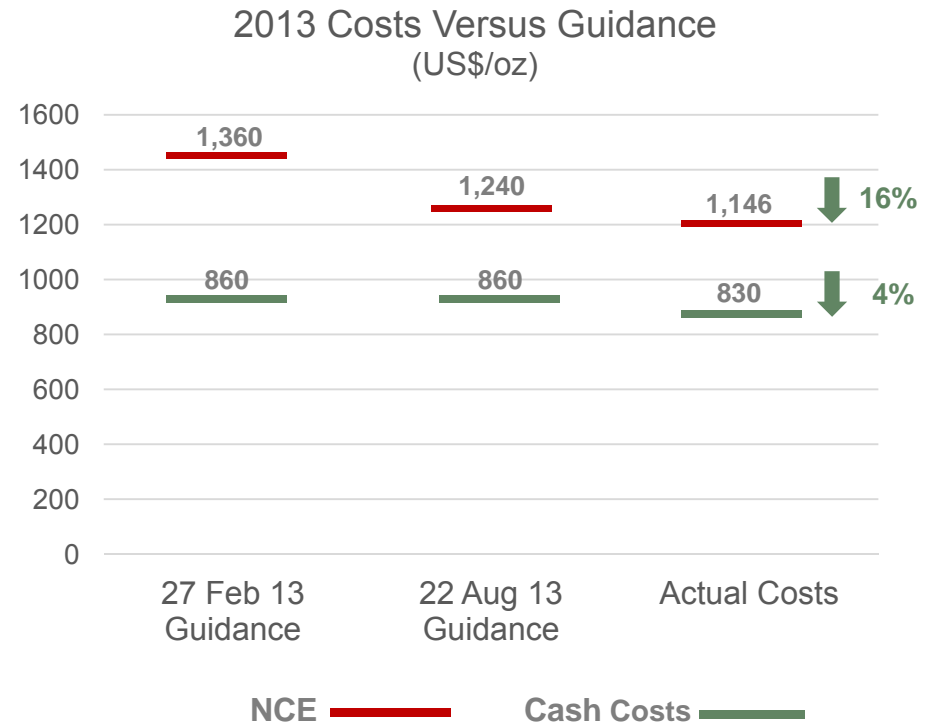
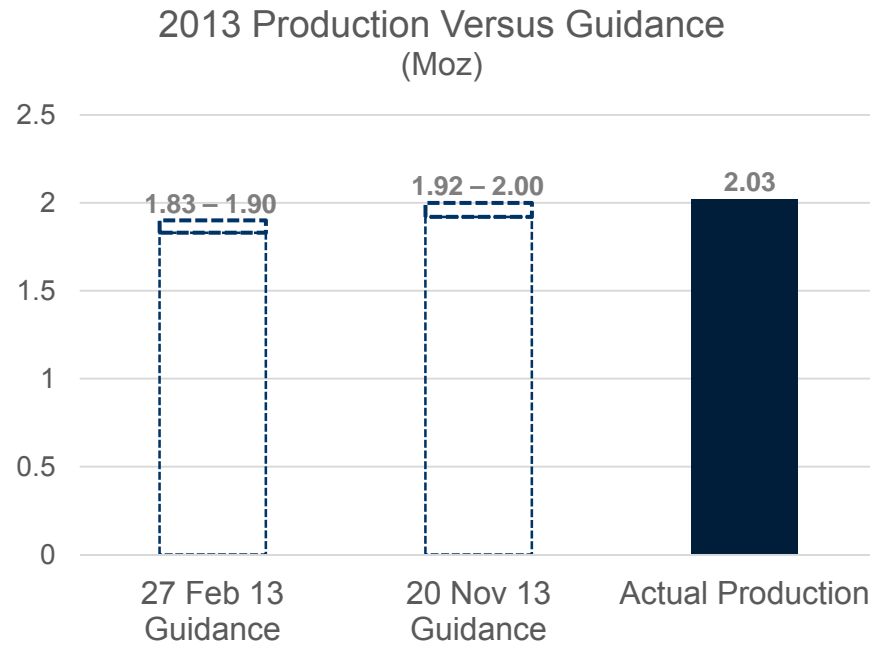
- **Marginal mining eliminated**
 - St Ives: heap leach operations
 - Agnew: Rajah and Main lodes
 - Tarkwa: South heap leach operations
- **Corporate, regional and operational structures rationalised**
 - Fit for purpose structures
 - 10% reduction in head count
- **Capex rationalisation and prioritisation**
 - 40% reduction in Capex - 2012: US\$1,221 million; 2013: US\$739 million
- **Uneconomic brownfields expansions cancelled**
 - Tarkwa Expansion Phase 6
 - Cerro Corona Oxides and Sulphides Expansion
- **General cost savings and improved efficiencies across the board**
 - AIC reduced by US\$225/oz (15%) – 2012: US\$1,537/oz; 2013: US\$1,312/oz
- **Exploration & International Projects Division closed down**
 - 42% Reduction - 2012: US\$281 million; 2013: US\$162 million

A Structural Shift In The Cost Base

The Transformation Of Gold Fields



2013 Cost And Production Versus Guidance



Delivering On Commitments

The Transformation Of Gold Fields



Balance Sheet

- Total outstanding debt US\$2.06 billion
- Cash on hand US\$325 million
- Net debt US\$1.74 billion
- Net debt / EBITDA: 1.53 (Q4 2013 annualised)
- 49% of debt is a 10-year US\$ bond (US\$1.0bn), no covenants, fixed coupon of 4.875%, maturity 10/2020
- 35% of debt (US\$720m), maturity 11/2015 with option to extend for 1 year, negotiating 2 years
- Head room circa US\$750 million

Conservative Debt Maturity Ladder



OPERATIONAL CHALLENGES MANAGED



GOLD FIELDS

South Deep Project



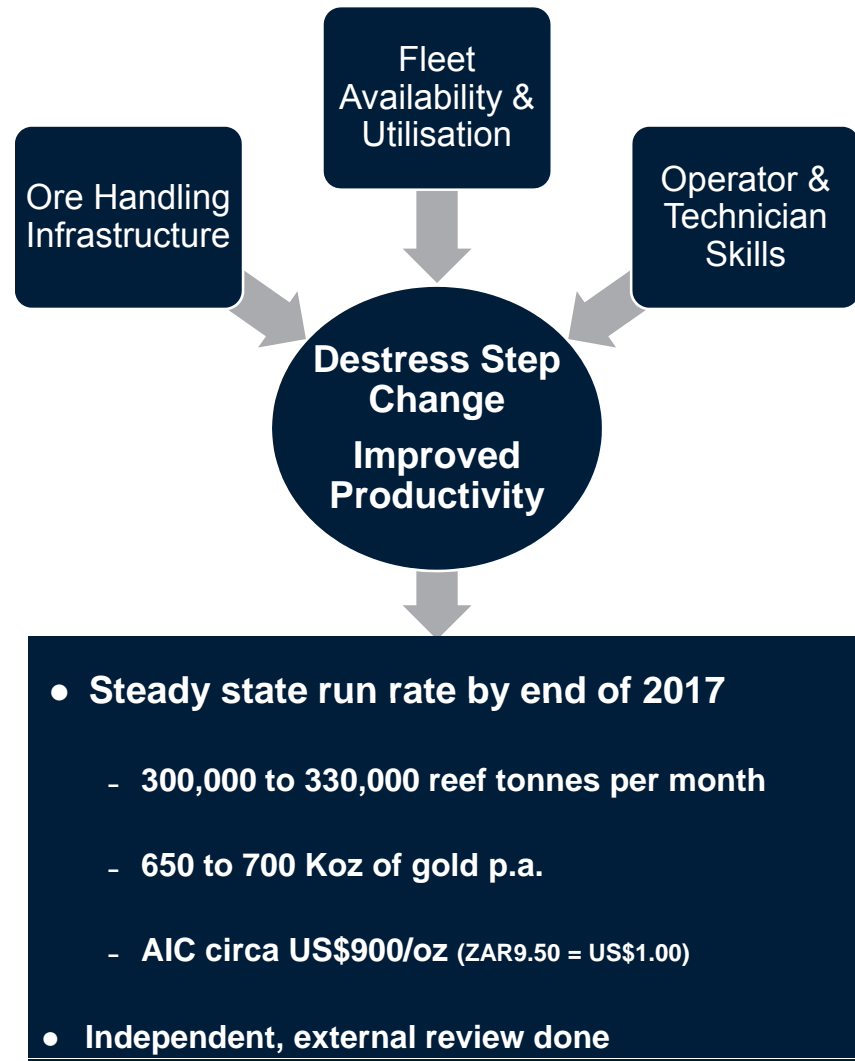
Positive build-up trajectory continues

- 2013 production in line with guidance
 - Production up 12% to 302 Koz
 - Destress up 24% to 53,700 m²
 - AIC down by 41% from US\$2,436/oz in Q4 2012 to US\$1,436/oz in Q4 2013
- Right-sizing of cost base continues
- Build-up review concluded February 2014



The Mine Has Been Built - All Major Mining Infrastructure In Place

Build-up review concluded February 2014

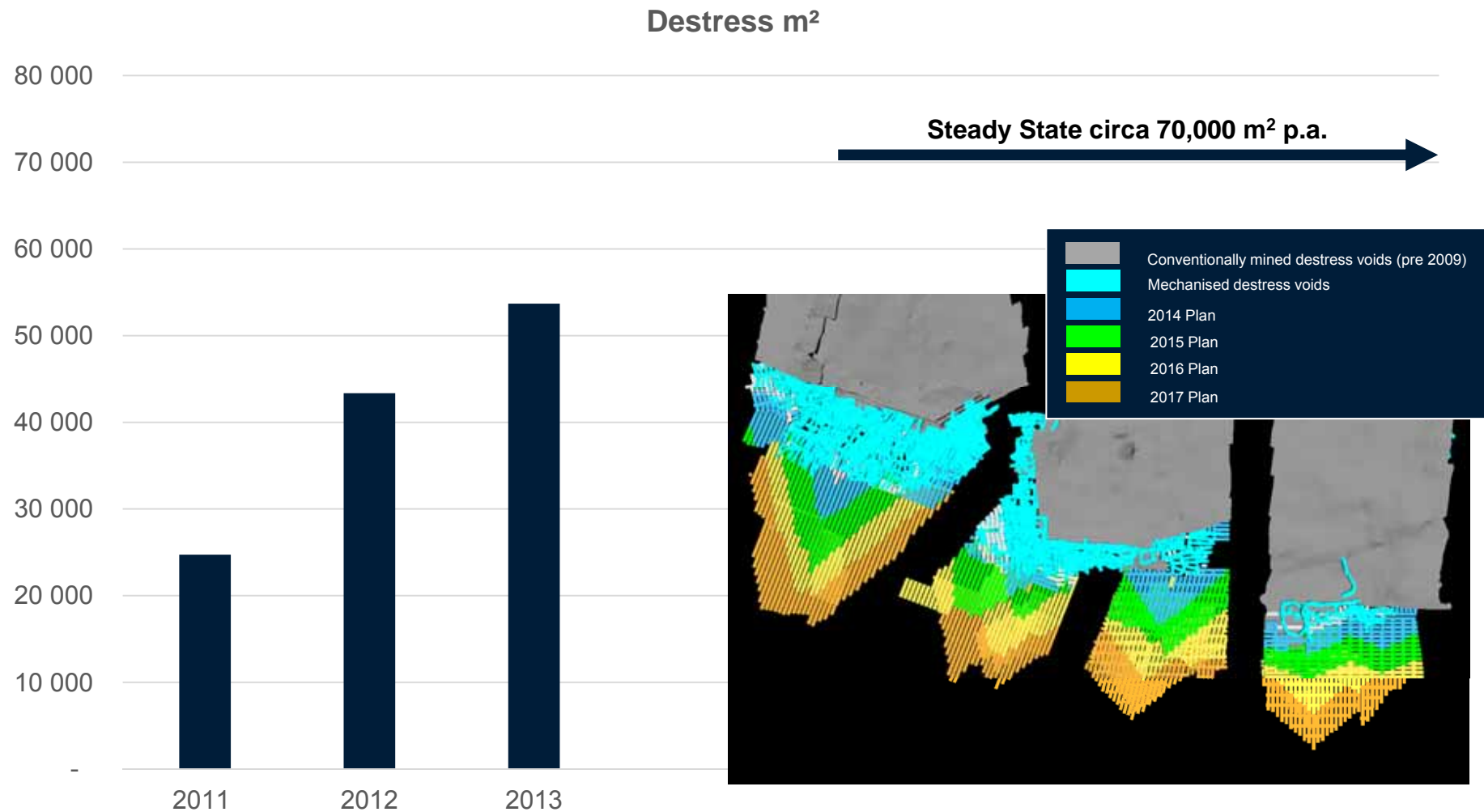


Build-up Will Take 12 Months Longer Than Previously Planned

South Deep Project



Progress With Destress Mining

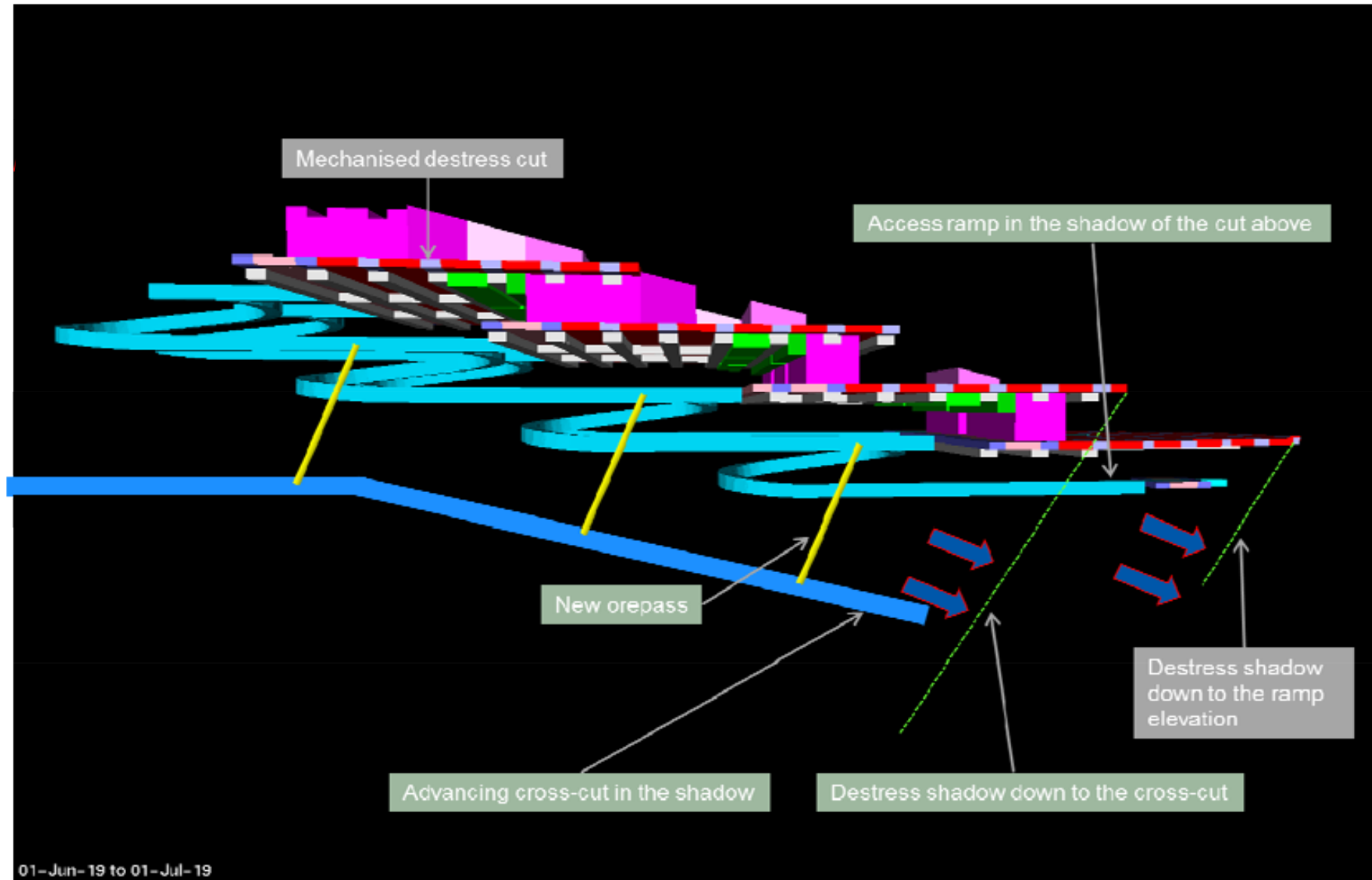


Mission Critical Destress At 75% of Final Target - Doubled In Two Years

South Deep Project



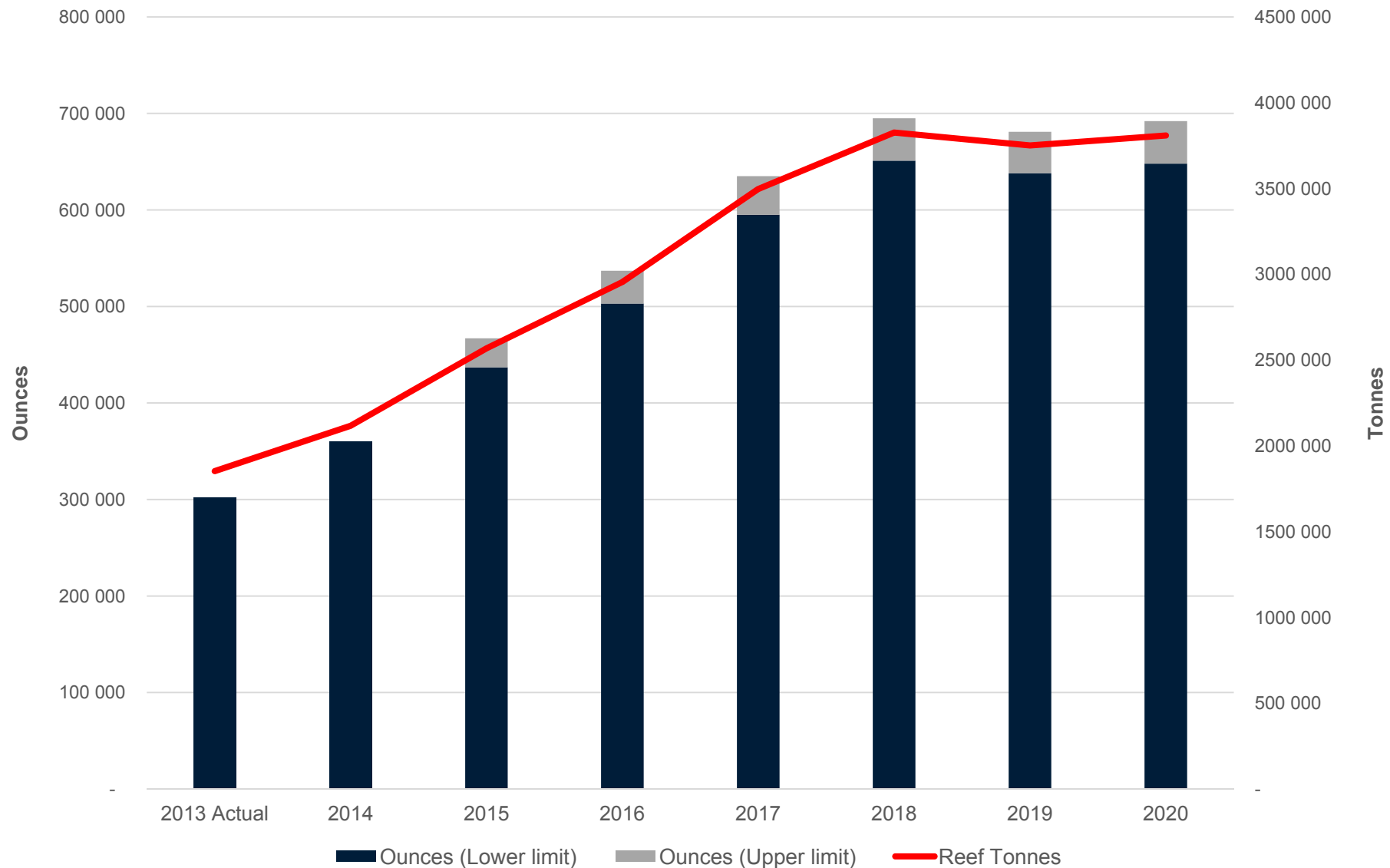
Opening Up The Ore Body



South Deep Project



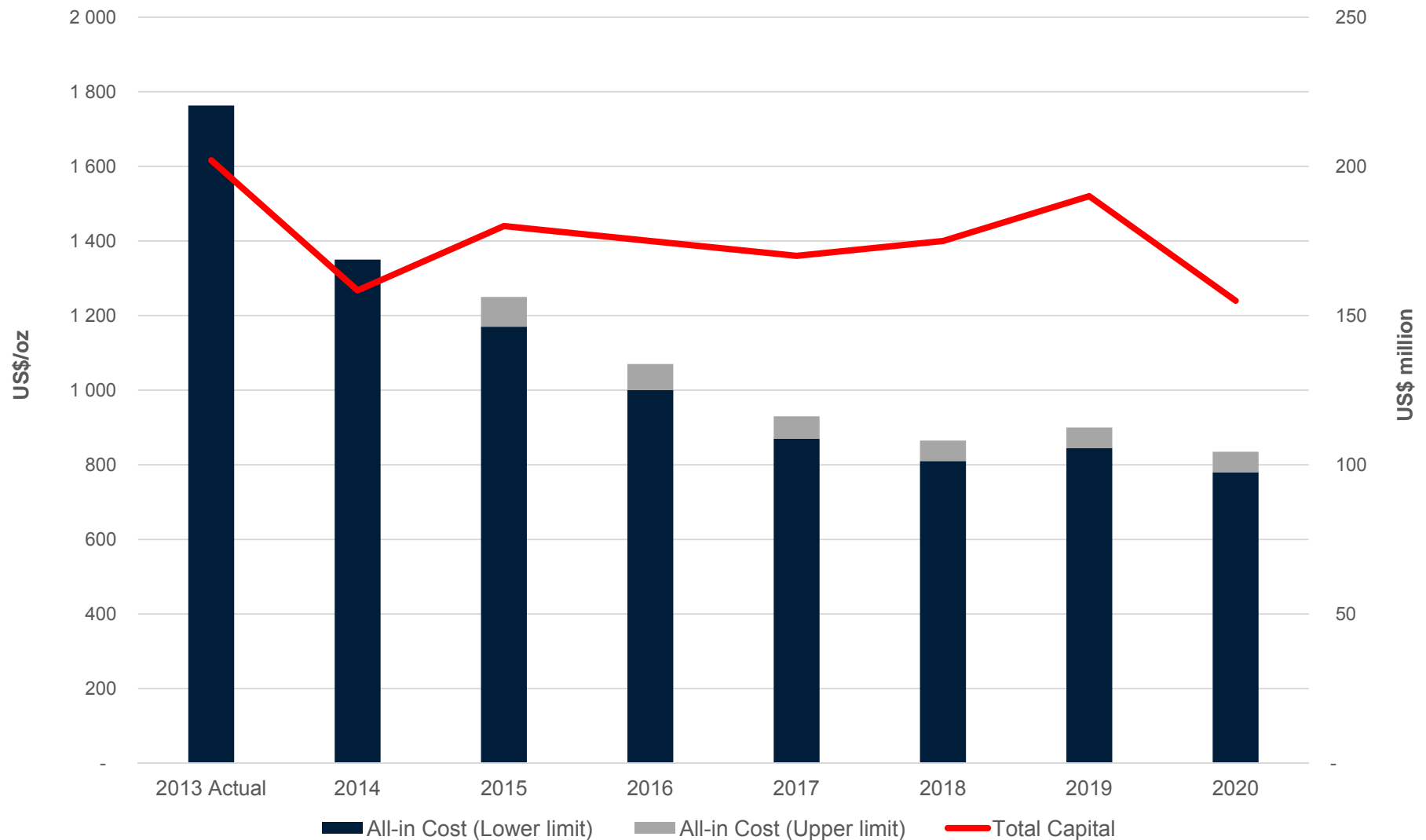
Seven-Year Build-up Profile – Reef Tonnes and Ounces



South Deep Project

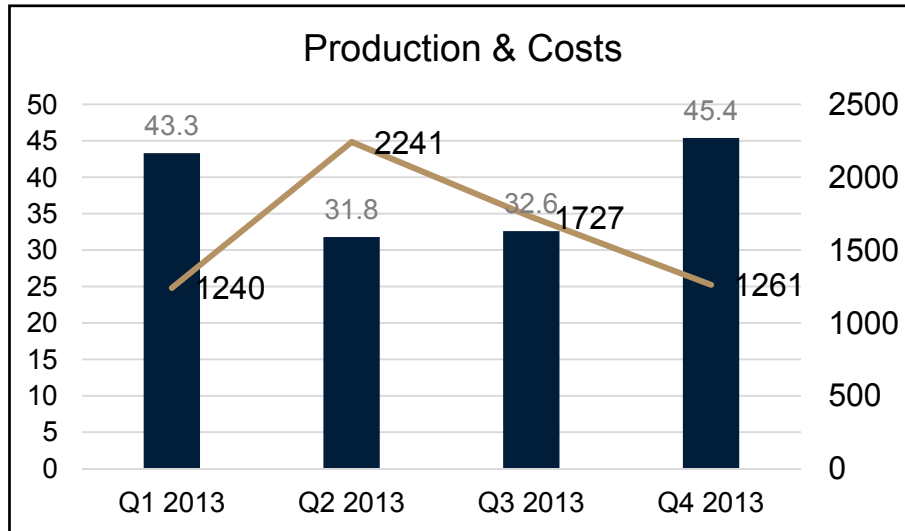


Seven-year Build-up Profile – AIC and Capital



Significant Improvement in Q4 2013

- Focussed costs control, reduced cash burn
- Quality selective mining, reduced dilution
- Improved plant availability, recoveries and throughput

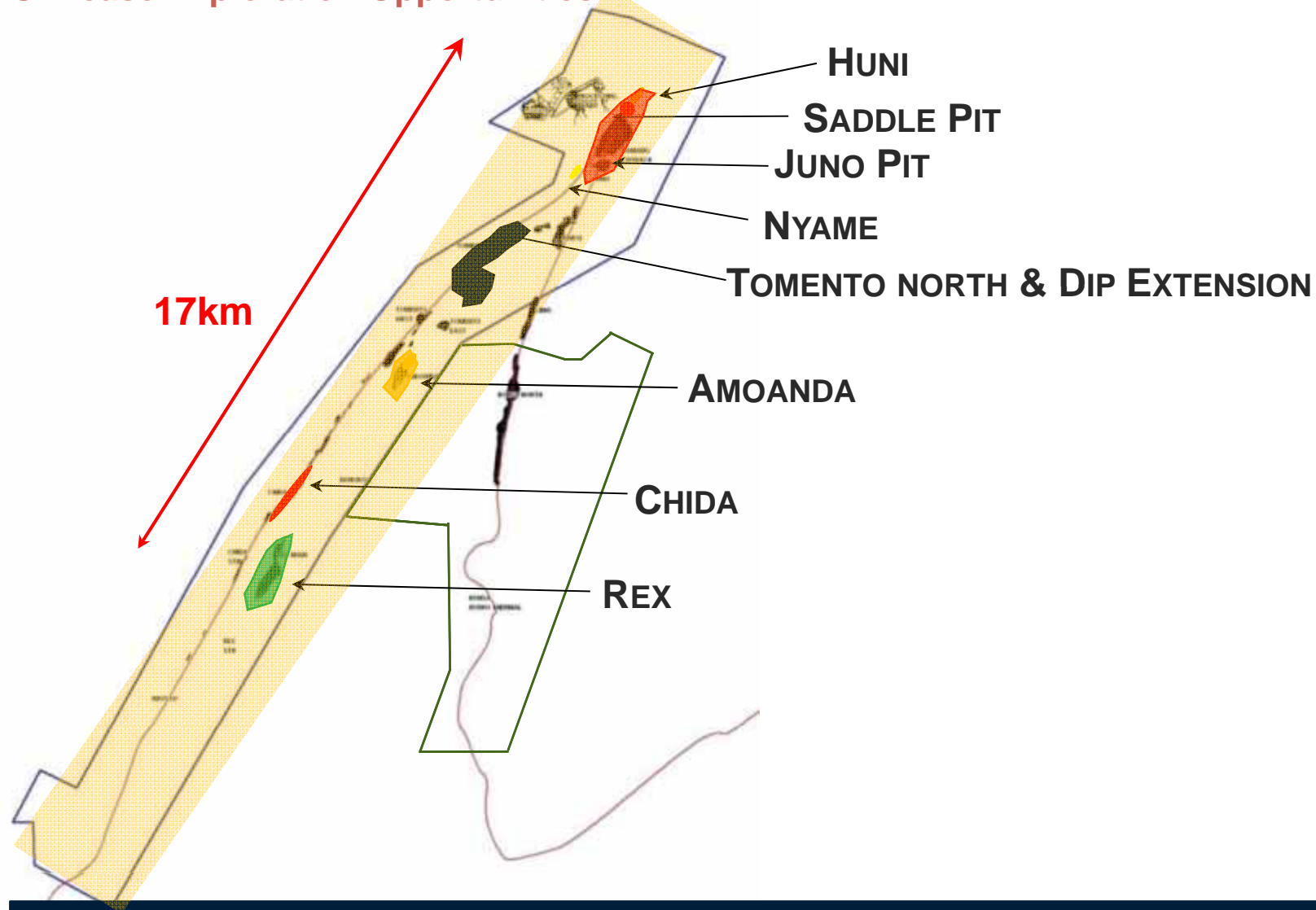


The Way Forward

- 1.1 Moz Mineral Reserves @ US\$1,300/oz gold price
- 6.6 Moz Mineral Resources provide significant optionality
- Focus areas 2014
 - Quality mining
 - Increased flexibility
- Windfall tax off the table
- Q4 2013 performance - platform to deliver on plan

Solvency Restored

On-lease Exploration Opportunities



More Than 17 Kilometre Strike Length

A Value Adding Acquisition

- Transition to Gold Fields ownership successfully completed
- 114,000 ounces maiden contribution in Q4 2013
- AIC of US\$940/oz well below Group average
- 14% reduction in workforce
- Significant restructuring since acquisition
- Further synergies to be realised
- Targeted brownfields exploration on all sites to establish mine life beyond existing reserves

Integration Largely Completed

2014 Guidance



	Production (Koz)	AISC	AIC
South Deep Project	360	US\$1,290/oz	US\$1,350/oz
Tarkwa	520	US\$1,100/oz	US\$1,100/oz
Damang	165	US\$1,240/oz	US\$1,240/oz
Cerro Corona ¹	290	US\$865/oz	US\$865/oz
St Ives	395	A\$1,210/oz	A\$1,210/oz
Agnew/Lawlers	260	A\$1,170/oz	A\$1,170/oz
Darlot	80	A\$1,385/oz	A\$1,385/oz
Granny Smith	240	A\$1,115/oz	A\$1,115/oz
Group^{2,3} (Moz Au equivalent)	2.20	US\$1,125/oz	US\$1,150/oz
<u>Exchange rates</u> ZAR9.50 = US\$1.00 ZAR9.00 = A\$1.00			

¹: Gold equivalent ounces.

² If calculated on gold only basis Group production will be 2.1 Moz at AISC of US\$1,125/oz and IAC of US\$1,150/oz

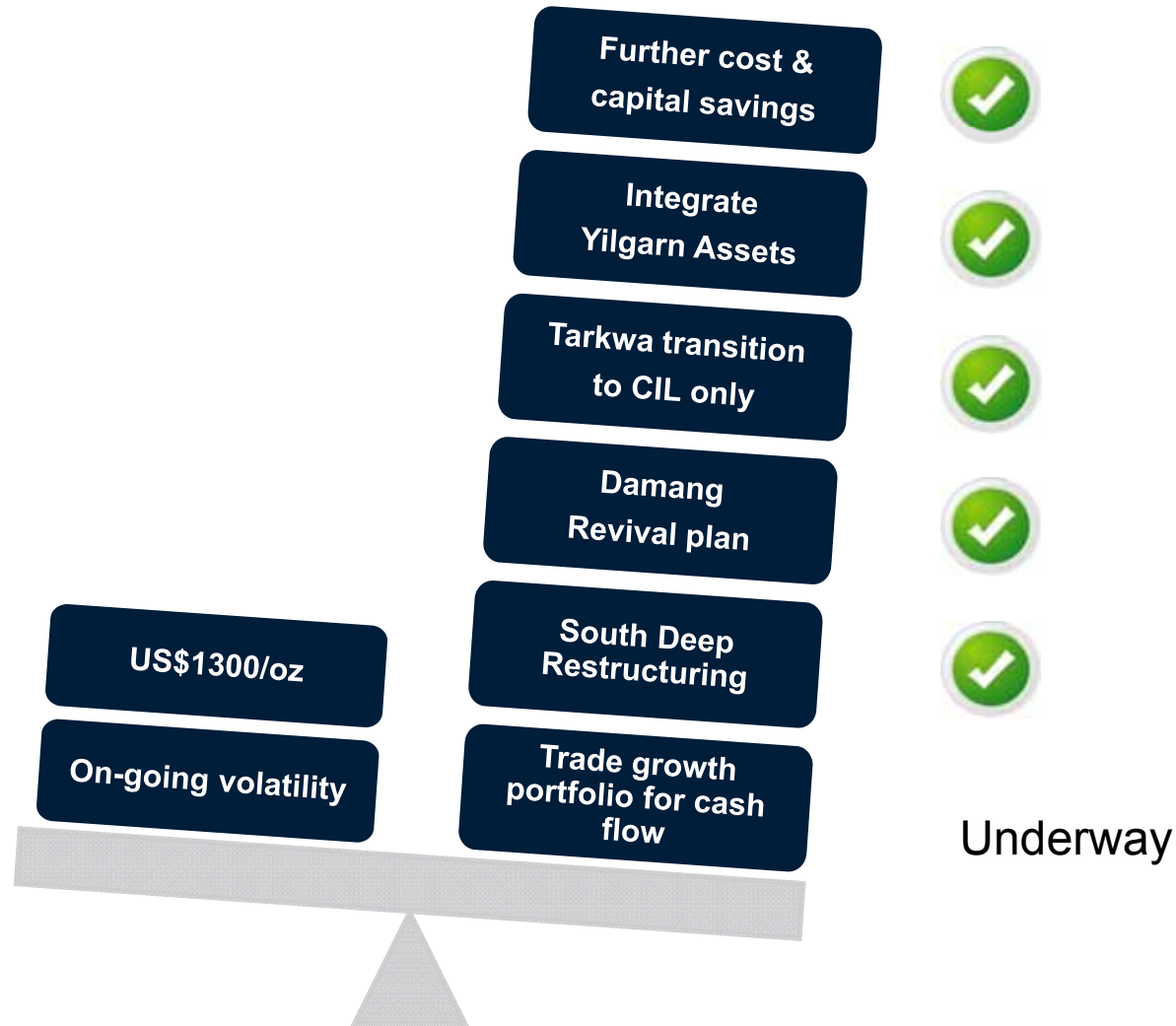
³ Includes project costs of US\$20/oz

7% Increase In Production

Conclusions



Scorecard: Commitments Made on 22 Aug 2013



Positioned To Make Cash At US\$1,300/oz Gold Price